



Transform Your Limits Into Success With NLP

By Dee Kinder, Internationally Respected NLP Trainer and Coach
Sponsored by PeakSkills Learning Systems EvolveU

Learn From an Expert in NLP!

PeakSkills Learning Systems proudly presents "Transform Your Limits Into Success With NLP." Dee Kinder, renowned international NLP Trainer/Coach and owner of NLP Midwest Institute, and Success Enterprises, is coming to Long Island to teach us how to 'use our minds better to get the results we want'. NLP is the transformational technology popularized by Tony Robbins.

Who should attend: Executives, managers and supervisors, sales and marketing professionals, trainers, teachers and coaches who want to live more successful and productive lives.

NLP will empower you to:

- Develop compelling goals to propel you into personal success
- Use positive emotional states to overcome doubts and fears
- Break the hold of limiting beliefs that control your actions
- Be UNSTOPPABLE by continually expanding your 'comfort zone'...in sales, business, personal life and relationships

What is it? NLP or Neuro-Linguistic Programming is a transformational psychology field started in the 70s by John Grinder and Richard Bandler. John and Richard modeled 'patterns of excellence' in business, sales, leadership, health, personal and professional development. They modeled experts who consistently got exceptional results in their area of expertise. They then turned these 'patterns of excellence' into 'step by step' procedures and taught the patterns to others. The outcome - Practitioners of NLP quickly internalize 'patterns of excellence' and duplicate the results of experts. Today, NLPers are modeling and teaching hundreds of 'patterns of excellence' drawn from every field of expertise on the planet.

Introduction to NLP: "Transform Your Limits Into Success With NLP" is a two-day training program that teaches a dozen basic 'patterns of excellence' to get the results you want. You will find yourself using them over and over again in business, sales, health, leadership, personal and professional development, etc. While those who take this program and no more will benefit from the basic 'patterns of excellence', the two day program also serves as the first two days of NLP Practitioner Certification Training, a 20 day program of excellence to be presented by Dee Kinder and PeakSkills Learning Systems in the Fall – Spring of 2005-2006. The focus of the NLP Practitioner Certification Program will be on applications of NLP in business and sales.

Overcome Life's Hurdles: Use NLP to Gain Peak Performance

- N.L.P. History, Definitions and Applications
- Principles of S→R (Stimulus/Response)
- Increasing Choices and Flexibility, and Influencing with Integrity vs. Manipulation
- Introduction of the A – B Cycle and Intention
- Presuppositions of N.L.P.
- Frames of N.L.P.
- State Management: Accessing, Changing and Maintaining Positive States, Circle of Excellence
- Representational Systems (Introduction to VAK Modalities)
- Thinking Styles: Eye Movements, Eye Movement Exercise, Predicates
- Sensory Acuity: Calibration, Like/Dislike, Attention Training (Internal/External)
- Rapport – Match/Mirror, Pace and Lead Agree/Disagree (Match/Mismatch) and Interviews
- Outcomes: Well-formed Conditions, Meta-Outcome Questions, Blame to Aim
- Perceptual Positions: Triple Description, Association /Disassociation, Walk in Someone Else's Shoes
- Structure of NLP Work: Present State – Desired State, and Resources Needed to Close the Gap
- Tape Editing and Future Pacing
- Personal Skill Building: Tracking Sheets Provided for Reflection on N.L.P. Skills

Cost: \$325

Location: Melville, NY

Date: Oct 22 and 23

Date: 9:30am to 5:30pm

Registration: 631.630.0570 x20

Location:

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